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Registration no. HRB 12394

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Niels Annen, State Secretary

Management Board  
Thorsten Schäfer-Gümbel (Chair)  
Ingrid-Gabriela Hoven (Vice-Chair)  
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**Transaction number:** 83495797  
**Processing no.:** 23.2132.1-001.00  
**Project name:** Private Sector Development and  
Technical and Vocational Education  
and Training in Armenia

**Contract title:** Promoting the Use of Green Technologies in  
the Textile, Tourism, and Wine Sectors in  
Armenia

**Country:** Republic of Armenia

Dear Sir/Madam,

We intend to award a contract to a local company for **Promoting the Use of Green Technologies in the Textile, Tourism, and Wine Sectors in Armenia**. The detailed Terms of Reference (ToR) of the assignment in English is attached to this Call for Proposals.

If you are awarded the contract, you are not excluded from bidding for the implementation of the following project phase. However, a prerequisite for participation in a subsequent tender is that you do not

benefit from your involvement in the previous contract and that the equal treatment of all bidders is ensured.

### **Submission deadline**

If you are interested in performing this work, please submit a bid in accordance with the GIZ bidding conditions described below till **29.08.2025, 17:00** (date of receipt at GIZ). Proposals received after the deadline will not be considered.

Your bid should be submitted electronically.

### ***Electronical offer***

Your bid, comprising the technical offer (company's background, relevant experience, CVs of involved experts etc.) and the financial offer (signed document, including the number of working days of each expert) must be clearly marked as such, and submitted as **two separate emails**. Please send your bid to [AM\\_Quotation@giz.de](mailto:AM_Quotation@giz.de) with the following subject line:

- For technical offer with the subject line: **83495797 Technical Offer**
- For financial offer with the subject line: **83495797 Financial Offer**

**All documents must be submitted in PDF format.** Please do not put any other recipient in copy.

The **technical offer** must always be separate from the **financial offer**. **Technical and Financial offers should be submitted in English language.**

### **Financial offer**

The proposal package is to be submitted in AMD.

The payment will be done in local currency. Tax and customs privileges shall apply to this procurement. Please take this into consideration while preparing your company's offer. **The Tax Identification Number of GIZ is: 02898241.**

### **Procedural questions**

Please address any commercial, technical and procedural questions at an early stage. Questions will be answered if they are received at the

latest two working days before the closing of the tender. Questions must be raised *in writing by email only* to:

**email:** [procurement.armenia@giz.de](mailto:procurement.armenia@giz.de)

### **Evaluation of Offer**

We will evaluate the technical and price information in the received bids (see Assessment Grid).

After the technical evaluation, only the price offers of bids with more than 500 points will be opened and evaluated. Technical offers below 500 points will be considered as technical not acceptable. The technical offer has a weighting of T: 70%, the price offer F: 30%. The following formula will be used:

$$\frac{\text{technical evaluation of bid} \times T}{\text{technical evaluation of best bid}} + \frac{\text{most economical bid} \times F}{\text{price of bid}}$$

The final result is an overall ranking, headed by the most cost-effective bid. Contract negotiations will be initiated on the basis of this overall ranking.

Yours faithfully,

Deutsche Gesellschaft für  
Internationale Zusammenarbeit (GIZ) GmbH

Procurement and Contracting Division  
(electronically mailed without signature)

### **Annexes**

1. General Terms of Contract
2. Terms of Reference
3. Assessment Grid